

NEWSLETTER

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**Italian
Technology
Center**
India





BLM GROUP

INNOVA 2025



Turn on the light - Innovation shines at InnoVA 2025

BLM GROUP's Open House spotlights the latest in Tube and Sheet Metal Processing.

From September 24 to October 8, 2025, BLM GROUP will open the doors of its Levico Terme facilities in Italy for the “InnoVA 2025” Open House – an event dedicated to innovation and technology.



Latest addition to E-TURN family: E-TURN63

It will be a unique opportunity to explore up close the latest additions to an increasingly comprehensive and cutting-edge product portfolio: from fully integrated multi-technology work cells designed to optimize production processes, to the latest advancements in sheet metal laser cutting and laser welding, to advanced systems for quick tool changeovers for bending operations – all developed to streamline and speed up every step of the workflow.



Latest addition to LaserTube family: LTX

Attendees will also discover the precision of fiber Lasertube technology for large diameter tubes, meeting the demands of the increasingly complex industrial sector.

The theme of the event will be **“Turn on the light,”** a powerful and symbolic message that reflects BLM GROUP’s vision: placing people at the core, lighting the way to the future with intelligent and sustainable solutions and driving progress through the light of innovation. Behind every automated line are minds capable of designing, testing and refining with expertise. Every innovation is born from insights, analyses and a strategic decision. For BLM GROUP, the most advanced technology holds real value only when guided by human intelligence – critical, creative and forward-thinking.



Glimpses from INNOVA 2023

Turn on the light is not just a theme; it is BLM group’s way of seeing industry: automation driven by human intelligence with a clear, critical and innovative perspective.

Come and discover how the future is taking shape, including:

**FULLY INTEGRATED
MULTI –
TECHNOLOGY WORK
CELL**

**MAXIMUM
SIMPLIFICATION IN
TUBE BENDING TOOL
CHANGEOVERS**

**NEW FRONTIERS IN
SHEET LASER
CUTTING AND LASER
WELDING**

**FIBER LASERTUBE
PRECISION ON
LARGE DIAMETERS**

Join us to discover our full range of products and technologies by registering for the event on the link: <https://www.blmgroup.com/innova>



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SINCE
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WORLD LEADER IN CNC MACHINE TOOL MANUFACTURING

As Italian-based firm we become **the largest producer in the world** today of automated systems for the fabrication of

STRUCTURAL STEEL

- Industrial and commercial buildings
- Transmission towers
- Bridges
- Agricultural and earth moving equipments
- Offshore
- Wind industry
- Steel service centers



BEAMS & PIPES processing

The Valiant represents the latest evolution in our drill line range. This product line is a new three-spindle system for the processing of the complete range of rolled structural steel shapes, performing drilling, milling, tapping, countersinking, scribing, marking and more. These new models are the result of the constant commitment by our Engineering Team in addressing the requirements of the world's structural steel fabricators. Valiant is designed as a stand-alone drilling unit, or to be combined with band saws and thermal coping robots to boost productivity.



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SINCE 1930 WORLD LEADER IN MACHINE TOOL MANUFACTURING



As Italian-based firm we become an **outstanding producer** of equipment for the

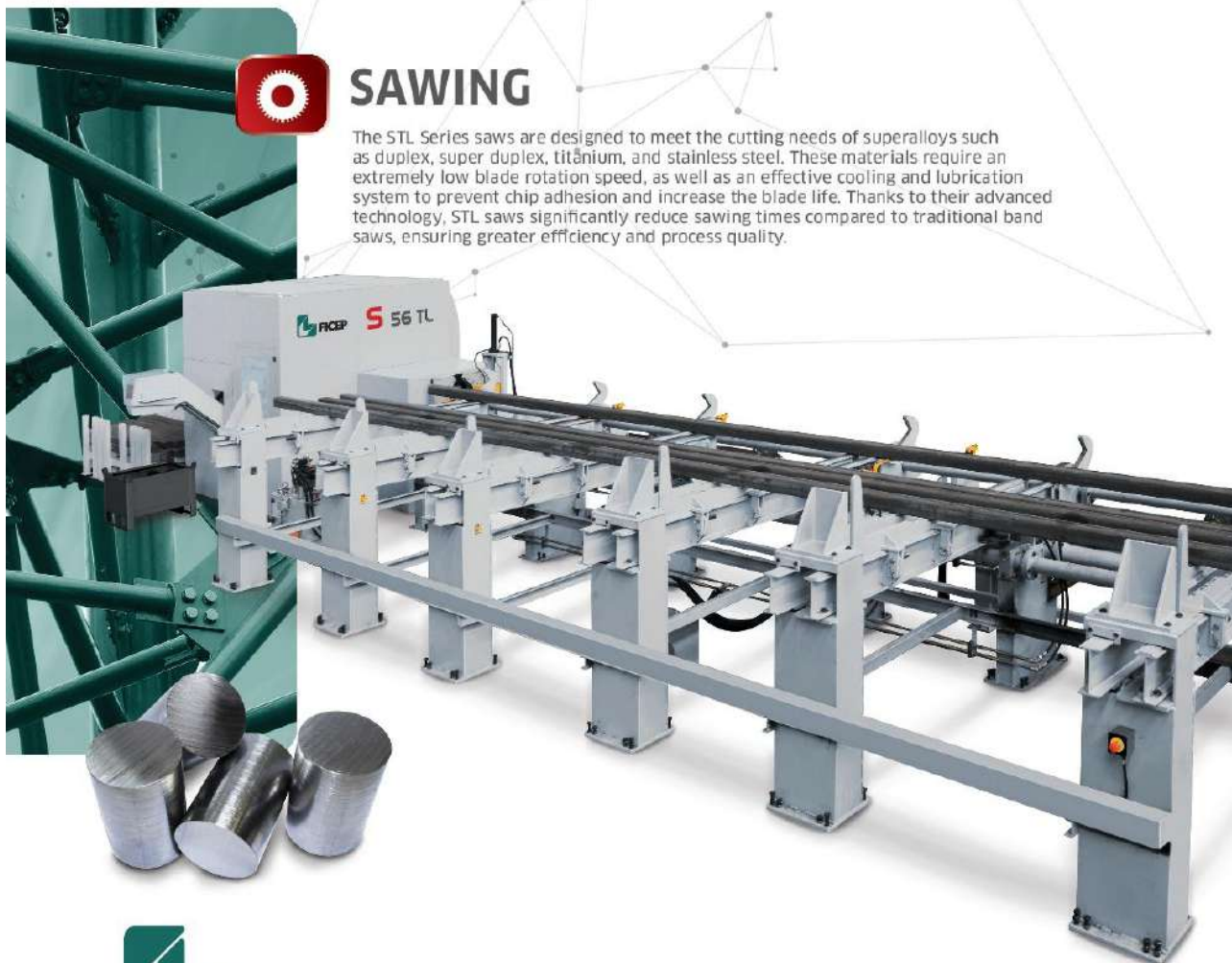
FORGING INDUSTRY

- Automotive and Aerospace
- Trains and railways
- Energy
- Motorcycling
- Medical
- Petrochemical
- Houseware and kitchen cutlery



SAWING

The STL Series saws are designed to meet the cutting needs of superalloys such as duplex, super duplex, titanium, and stainless steel. These materials require an extremely low blade rotation speed, as well as an effective cooling and lubrication system to prevent chip adhesion and increase the blade life. Thanks to their advanced technology, STL saws significantly reduce sawing times compared to traditional band saws, ensuring greater efficiency and process quality.



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LINERS FOR ROLLING MILLS

Lorenzon's product is the synthesis of the requirements of those who use it and the professionalism of those who create it

lorenzon-it.com/en



LINERS AND WEAR PLATES

We work with the world's leading steel mills and steel plant manufacturers, constantly supporting them in the development of new projects as well as in the regeneration and modernization of existing rolling systems. Our liners are designed to ensure the highest performance of rolling mill rolls. We thoroughly guide the customer in the design of the plates, the associated construction drawings, the selection of the most suitable material, and the implementation of heat treatment to ensure maximum durability.

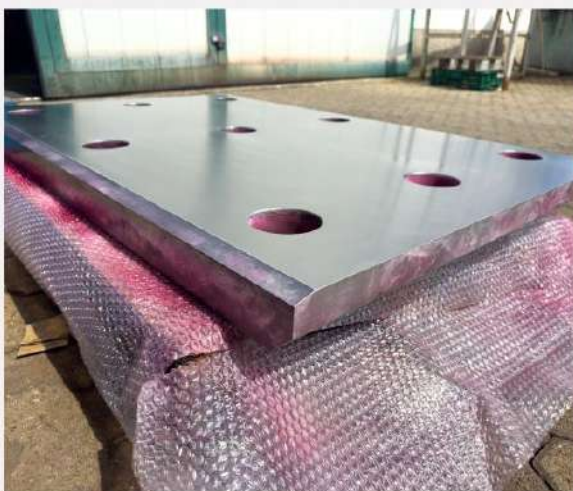
At Lorenzon we design and manufacture all types of plates for rolling mills. Each plate has a different use and is therefore mounted in a different part of the plant:

- > On the lower part of the rolling cage (**rocker plates**)
- > On the **work roll chock liners** and **back up chock liners**
- > On the cage (**housing liners**)

Each type of wear plate is manufactured by us to optimize the performance of the part of the plant on which it is installed.

To address these critical aspects and ensure the plant's peak performance, at Lorenzon we have developed the concept of **wear plate with induction hardening**, which allows us to obtain a product with a dual hardness. In particular, we use induction hardening, with variable hardening depths of up to 5mm, to create a dual-layer product:

- > The **upper layer**, which is hardened, ensures excellent wear resistance, extending the plate's lifespan and minimizing potential dimensional variations.
- > The **lower layer**, which is not hardened, is soft enough to absorb impacts, slips, and vibrations generated during operation.





Liquid coolant purifiers: Losma's non-plus ultra

DEMAG - Magnetic rotating disc purifier

Demag is a magnetic rotating disc purifier that separates magnetic contaminant particles from cutting fluids used in mechanical machining. The Demag range consists of seven standard models capable of purifying 50 to 400 l/min of emulsified oil and 25 to 200 l/min of neat oil.

Losma guarantees that each purifier is tested through strict control procedures. A quality and functional test certificate is issued for each unit



Demag Pesante

The Demag Pesante series has been designed for greater flow rates. It is available in five models capable of purifying 600 to 1800 l/min of emulsion and 300 to 900 l/min of neat oil. The particularly robust construction of Demag Pesante makes it suitable for large machine tools, centralized plants, machining centres, deep grinding and drilling, or other heavy-duty machining.

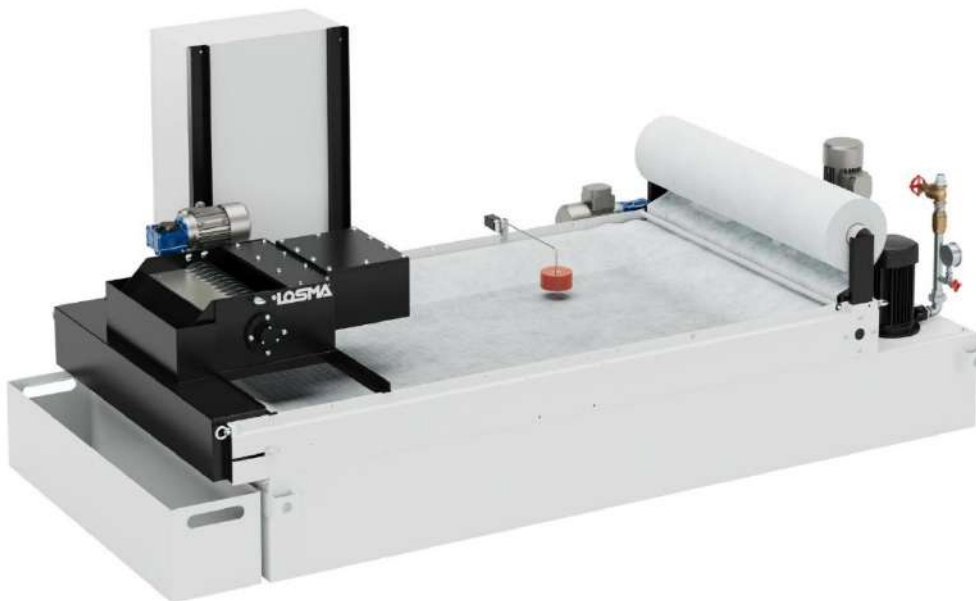


DETEX - Flat bed purifier

Detex is a cutting fluid purifier that uses filter fabric to remove magnetic and non-magnetic particles from neat and emulsified oils. The degree of filtration is determined by the choice of fabric and ranges from 10 to 50 micrometres, ensuring a very high purification level. The Detex range consists of 12 sizes capable of purifying 50 to 400 l/min of emulsified oil and 25 to 200 l/min of neat oil.

Installable Options:

- **SKIM** - This is a surface oil skimmer that maintains the quality of coolants for a long time and eliminates the bad odours created by anaerobic bacterial flora.
- **BOOSTER TANK** - This collects the dirty liquid to supply the filter.
- **CONTAINMENT TANK** - This collects the clean liquid to be returned to the machine tool.
- **ELECTRICAL CABINET** - This powers all the utilities, and controls and monitors all the signals.
- **PUMPS** - These deliver the clean liquid at 0.1 bar to 100 bar.
- **3 μ SUPERFILTER** - This provides superfiltration down to 3 microns for liquids used in machining. The superfilter has replaceable superfiltration cartridges.



DECOM - Combined purifier for cutting fluids

Decom is a combined purifier for cutting fluids that uses filter fabric and a magnetic rotating disc purifier to remove magnetic and non-magnetic particles from neat and emulsified oils. The degree of filtration is determined by the choice of fabric and ranges from 10 to 50 micrometres, ensuring a very high level of purification. Decom is capable of purifying 50 to 400 l/min of emulsified oil and 25 to 200 l/min of neat oil.

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MILLUTENSIL: REVOLUTIONIZING GIGA MOLD MANAGEMENT WITH THE POWER OF MIL 409

Growing Demand for Large Components

In recent years, the manufacturing industry has seen a growing demand for **large components**, especially in the **automotive** and **renewable energy** sectors. This trend has driven the development of "**giga molds**," exceptionally large tools used in large-scale production. Managing and maintaining these molds requires **specialized equipment** that guarantees precision and safety during adjustment and testing operations.

Millutensil MIL 409: A Cutting-Edge Solution

To meet these challenges, Millutensil has introduced the **MIL 409**, the **first press dedicated to giga molds**. Designed to handle the unique demands of large molds, the MIL 409 offers **advanced features** and unparalleled performance.

Unmatched Size and Power

As the **largest and most powerful spotting press available**, the MIL 409 stands approximately **11 meters tall**, with **8.5 meters above ground**. It is equipped with an impressive **4 x 4-meter plate**, capable of handling up to **160 tons** of weight. The **lower plate** is extensible and guided by ball bearings, ensuring smooth and precise movement. Meanwhile, the **upper plate** tilts up to **180°**, offering **superior accessibility** and **comfort** for operators. This **innovative tilting system** allows the upper plate, with the mold mounted, to be moved with **micrometric precision**, ensuring **optimal control**, safeguarding the mold's integrity, and enhancing ergonomic conditions for operators.

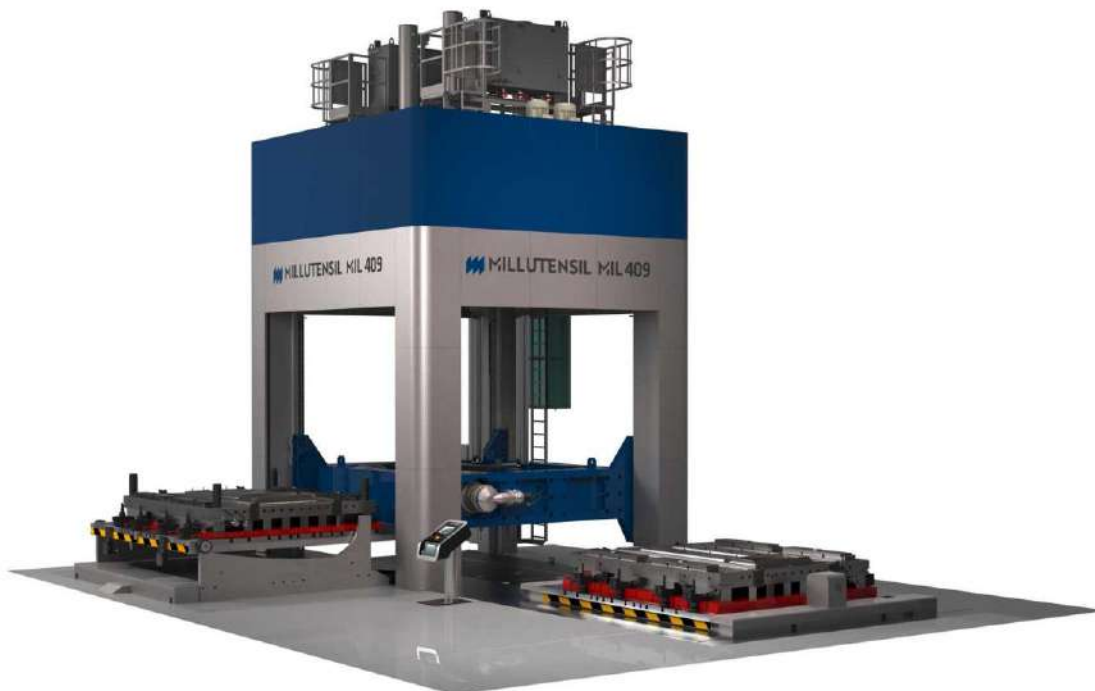
Like all **Millutensil presses**, the MIL 409 can be equipped with a range of **optional accessories**, offering **flexible, customized solutions** to suit specific operational needs.

Operator and Mold Safety

Safety is a top priority. **Immaterial safety barriers** protect the working area, while an optional **laser perimeter monitoring system** ensures **comprehensive safety** around the entire press.

Technical Assistance and Diagnostics

To minimize downtime and ensure smooth operations, the MIL Series is equipped with advanced **diagnostic systems and remote assistance features**. These tools allow for rapid issue identification and resolution, helping to keep production flowing efficiently while upholding the highest quality standards.



Conclusions

Millutensil's MIL 409 mold testing press is engineered for exceptional precision and reliability, specifically designed to meet the unique demands of giga molds. As the only machine available for this specialized sector, the MIL 409 ensures perfect mold alignment, simplifies maintenance, and offers long-term value retention.

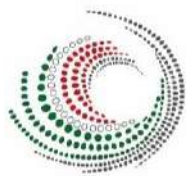
For companies focused on optimizing production processes and delivering top-tier results, the MIL 409 delivers the perfect balance of quality, versatility, and lasting performance.

To learn how the MIL Series can elevate your production, visit millutensil.com

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TOGETHER WE INNOVATE THE FUTURE



ACiMGA

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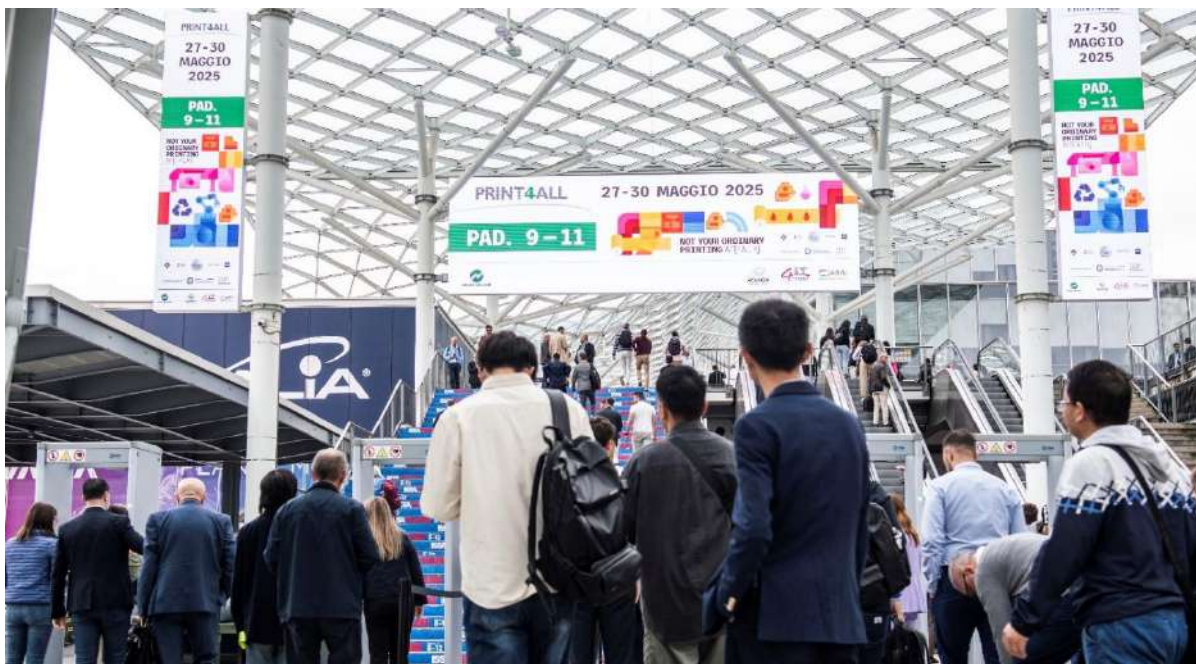


ITALIAN MANUFACTURERS
ASSOCIATION OF MACHINERY
FOR THE GRAPHIC, CONVERTING
AND PAPER INDUSTRY

PRINT4ALL 2025 CLOSSES WITH OVER 20,000 VISITORS: THE PRINTING AND CONVERTING INDUSTRY TAKES CENTER STAGE ONCE AGAIN

Next edition set for May 2027, now on a biennial schedule

With 20,297 industry professionals from 68 countries and 245 exhibitors, Print4All – the exhibition organized by Fiera Milano and promoted by ACiMGA and ARGi, which closed on last May 30 – has reaffirmed its status as a benchmark event for the printing and converting sectors. The show once again proved itself to be a strategic platform for technological advancement, sector-wide dialogue, and the generation of new business opportunities.



Digitalization, automation, and sustainability were the key themes running through the technology on display. **Artificial Intelligence**, increasingly integrated into processes, is making the printing and converting industry more efficient and flexible. A strong emphasis was placed on **green so**

lutions – from recyclable and circular materials to energy efficiency and technologies that can be applied to existing machinery.

Several new trends emerged within the **printing sector**, all made possible by technological innovation: from **tactile printing** with multisensory effects to one-step **digital embellishment**, and even the ability to print on a wide range of **natural and recycled materials**. The **finishing sector** also saw significant innovation, becoming increasingly smart and customized, ideal for short-run and bespoke production.

In **the converting and corrugated sectors**, the focus was once again on digital solutions – including **integrated systems** often developed through partnerships between multiple brands – and **innovative accessories**, such as tear tape and reinforcement tape, designed to boost efficiency while meeting sustainability criteria.

SPECIAL AREAS

Three dedicated focus areas highlighted key growth opportunities for the market: corrugated cardboard (Corrugated Experience), new materials (PrintMat), and the importance of training and inter-association collaboration (WeArePrint4All Hub).

Corrugated cardboard took center stage in the **Corrugated Experience**, a journey through the stands of specialized companies and a dedicated hub that showcased the potential of this material – evolving from a simple packaging medium into a sustainable, high-impact visual communication tool.

PrintMAT, on the other hand, celebrated the more creative side of printing, featuring applications from textiles to glass – all capable of conveying a product's essence through new tactile sensations.

At the heart of the event was the **WeArePrint4All Hub**, the cultural epicenter of the show. It hosted training sessions, debates, and networking opportunities, encouraging dialogue among stakeholders across the value chain and offering broad-ranging content on strategic themes for the industry's future. The Hub also saw key "debut," including the official launch of **Gruppo Converting by Acimga** - the new specialist group within the machinery sector, dedicated to a strategic supply chain encompassing printing, packaging, and the converting of flexible materials – and the presentation of **Girls Who Print Italia**, a new association promoting initiatives to break down barriers related to gender, sexual orientation, ethnicity, and disability within the printing and converting world.



An entire day – Friday, May 30 – was also dedicated to welcoming young people and raising awareness among the next generation about the **career opportunities** this industry has to offer.

THE INNOVATION ALLIANCE: STRATEGY EVOLVES, SYNERGY REMAINS

Once again, this edition, Print4All was part of *The Innovation Alliance*, the cross-sector event that brought together four exhibitions under a single, integrated vision - an expression of the innovative strength of capital goods technology serving the manufacturing industry. A comprehensive ecosystem ranging from materials and plastics processing technologies, with

a focus on sustainability, showcased by **GreenPlast**, to packaging and processing at **IPACK-IMA**, from printing and converting at **Print4All** to warehouse logistics at **INTRALOGISTICA ITALIA**. A clear common thread united them all: innovation, digitalization, and sustainability as strategic drivers.

The recently concluded edition attracted a total of **108,458 professional visitors from 143 countries**, who explored the latest technological solutions offered by **1,857 exhibitors** - 39% of whom came from 38 foreign nations. Conceived to highlight the innovative capabilities of capital goods technologies, this event - unique in Europe - confirmed its systemic vocation, demonstrating how integrating multiple trade shows can generate value greater than the sum of its parts.

Building on these results and looking ahead to future needs, *The Innovation Alliance* is now entering a new phase: each of the participating exhibitions will follow its own timeline, aligned with the specific requirements of its sector and its positioning within the international trade show calendar. This strategic choice will allow each exhibition to enhance its effectiveness and relevance, without compromising their shared identity and unified vision.

The Innovation Alliance will continue to thrive through tangible synergies among the individual exhibitions, shared content, joint initiatives, and supply chain platforms, sustaining a dynamic ecosystem focused on innovation and constantly engaged with the evolving needs of the manufacturing sectors. This evolution marks the project's maturity and its ability to adapt while remaining coherent - further strengthening the alliance between the represented industries, even beyond the framework of simultaneous scheduling.



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AMAPLAST ASSEMBLY

The annual Assembly of Amaplast – Italy’s national trade association representing some 170 manufacturers of machinery, equipment, and moulds for plastics and rubber processing, and member of Confindustria – was held on 24 June 2025 at Villa Borromeo in Cassano d’Adda.

During the Assembly, Massimo Margaglione was confirmed as President for the 2025-2027 term, alongside Gabriele Caccia and Barbara Ulcelli, who were appointed Vice Presidents.

In his talk, Massimo Margaglione illustrated the performance of the Italian plastics and rubber processing machinery industry, commenting on the results of the fifth edition of the National Statistical Survey carried out by the MECS-Amaplast Statistical Studies Centre. The survey focused on approximately 430 manufacturers (representing over 15.000 employees), who generated revenues exceeding 4.82 billion euros (+1.4%), with exports accounting for more than 74% of the total sum.

This performance is particularly reassuring considering the multiple ongoing geopolitical tensions, the complex legislative framework, and the occasionally disadvantageous decisions imposed by European institutions.

Industry Data

According to the findings of the fifth edition of the National Statistical Survey by the MECS-Amaplast Statistical Centre, the Italian plastics and rubber processing machinery industry closed 2024 with a 1.4% increase in turnover, reaching over 4.82 billion euros. This result surpasses the preliminary forecast published in March, which had anticipated a slight contraction in production.

The stability of the sector can largely be attributed to the strong performance of exports, which increased for the fourth consecutive year. According to ISTAT data, exports increased by 1.5% compared to 2023, reaching a total value of 3.62 billion euros.

Exports, accounting for three quarters of total production, peaked in the final quarter of the year, particularly in December.

While more established markets such as the European Union and North America registered modest growth, other regions – despite accounting for smaller shares – proved to be more dynamic. Significant increases in demand were observed in the Far East – especially in China and India – as well as in non-EU European countries (Turkey), Sub-Saharan Africa, and the Middle East.

Conversely, imports declined by 7% over the course of the year, ending just above 1 billion euros.

The macro-level data emerging from the latest National Statistical Survey outlines an industry composed of approximately 430 manufacturers of plastics and rubber processing machinery, equipment, and moulds, collectively employing over 15,000 people.

As far as end markets are concerned, the largest share of revenue comes from the packaging sector (roughly 29% food-related and 17% non-food). The packaging sector is followed by the automotive industry (nearly 16%), construction (12%), and medical applications (5%).

Industry Trade Fairs

AMAPLAST Vice President, Gabriele Caccia, presented the outcomes of the second edition of GREENPLAST – the international exhibition-conference organized by the association’s service company, Promaplast srl. The event centered around materials, technologies, and processing innovations within the plastics and rubber sector, with a strong emphasis on environmental sustainability and energy efficiency.

The 2025 edition – held from 27 to 30 May as part of The Innovation Alliance alongside trade fairs such as Ipacklma, Print4All, and Intralogistica Italia – welcomed 200 exhibitors (75% domestic and 25% from 19 foreign countries) across 5,500 square meters. The event registered nearly 17,400 attendees, based on pre-registration and shared visitor tracking data across all fairs, all accessible with a single-entry ticket.

Positive feedback was also received for the conference “Shaping a sustainable future for plastics”, organized in collaboration with AMI-Applied Market Information, a global leader in consultancy and event planning for the plastics industry. The event brought together experts from across the entire plastics supply chain to discuss the challenges and opportunities of ecological transition.

The next edition of GREENPLAST is scheduled to take place from 28 May to 1 June 2028, once again in conjunction with Ipacklma and Intralogistica Italia.

With regard to upcoming fairs, Vice President Caccia noted that preparations for PLAST, the historic trade show organized by Amaplast-Promaplast srl, have already begun. The twentieth edition will once again take place at Fiera Milano Rho-Pero, from 9 to 12 June 2026. The association joined forces with Acimall (which represents woodworking machinery manufacturers and is a promoter of Xylexpo) to launch a new joint exhibition project called MATEC (Materials and Technologies) combining both shows. In collaboration with Assocompositi, it will also feature the first edition of Composites Future, a conference-exhibition dedicated to composite materials – a natural bridge between the plastics and woodworking sectors.

www.amaplast.org



ASSOCIAZIONE NAZIONALE COSTRUTTORI DI MACCHINE
E STAMPI PER MATERIE PLASTICHE E GOMMA

ITALIAN PLASTICS AND RUBBER PROCESSING MACHINERY
AND MOULDS MANUFACTURERS' ASSOCIATION

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UCIMU-SISTEMI PER PRODURRE

UCIMU MEETING: A REALLY COMPLICATED 2024 FOR THE ITALIAN MACHINE TOOL INDUSTRY. EXPECTED IMPROVEMENT IN 2025, BUT FORECASTS ARE NOT BRILLIANT

The year 2024 turned out to be really complicated for the Italian manufacturing industry of machine tools, robots and automation systems, which experienced a heavy drop in almost all economic indicators. Only exports recorded a moderate increase.

Nevertheless, the Italian industry in this sector was once again confirmed as one of the main players on the international scene, where it ranked fifth in the world production ranking and fourth in the export ranking.

Forecasts for 2025 indicate a slight improvement compared to 2024, although the expected results are not brilliant. This is, in brief, the picture illustrated by the president of UCIMU-SISTEMI PER PRODURRE, Riccardo Rosa, during the Members' Meeting, which was also attended by the president of FEDERACCIAI (Federation of Italian Steel Companies), Antonio Gozzi.

THE ACTUAL RESULTS OF 2024

According to the actual data processed by the Economic Studies Department & Business Culture Centre of UCIMU, in 2024, the Italian production of machine tools, robots and automation systems amounted to 6,327 million euro, showing a 16.9% downturn versus 2023.

The outcome was due to the heavy reduction in the deliveries of Italian manufacturers on the domestic market, falling by 39.5% to 2,054 million euro, weighed down by the collapse in domestic consumption, which did not exceed 3,707 million euro, i.e. 36.3% less than in the previous year. Imports also suffered, standing at 1,653 million euro, -31.8%.

A different performance was highlighted by Italian companies on foreign markets, as confirmed by the data of exports, which moderately grew by 1.2% to 4,273 million euro, achieving a new record for the sector.

The exports-to-production ratio increased from 55.5% in 2023 to 67.5% in 2024.

In 2024, the main export markets for the Italian product offering were: United States (629 million euro, +10.9%), Germany (365 million euro, +1.6%), China (240 million euro, -16.3%), France (204 million euro, -17.6%), Turkey (190 million euro, -10.3%), India (185 million euro, +58.3%), Mexico (176 million euro, -9.9%), Poland (169 million euro, -21.5%), Spain (157 million euro, +21.1%), Sweden (92 million euro, +71.4%).

A decrease was reported in the utilization rate of production capacity, whose annual average changed from 86.2% in 2023 to 77.3% in 2024. The same trend was also recorded with regard to the order portfolio, which stood at 6.5 months of guaranteed production versus 7.3 months in the previous year.

The turnover of the sector did not exceed 9,340 million euro.

FORECASTS 2025

As shown in the forecasts provided by the Economic Studies Department & Business Culture Centre of UCIMU, in **2025 the Italian machine tool, robot and automation industry should experience a slight recovery**. All indicators should return to positive territory, but the increases are likely to be extremely small.

Production should reach 6,490 million euro (+2.6%). Exports are expected to grow again (+1%) and achieve a new record of 4,315 million euro.

Deliveries on **the domestic market should increase again (+5.9%), accounting for 2,175 million euro**, supported by the **slow recovery of domestic consumption**, which will should rise to **3,910 million euro (+5.5%)**. Imports should also show a positive sign, attaining 1,735 million euro (+4.9%).

COMMENTS AND PROPOSALS ON INDUSTRIAL POLICY: TRANSITION 5.0, GERMANY AND THE STRUCTURAL MEASURES

At his first Members' Meeting, Riccardo Rosa, president of UCIMU, stated: "After a complicated 2024, the year 2025 should give us some more satisfaction, but now more than ever, we must use the conditional mood, considering the succession of really worrying phenomena, from trade to military wars. All this makes our work more difficult and requires companies to make a great effort to improve their competitiveness. To do this, we must keep on investing in innovation, contextual knowledge and professional training".

"Thanks to interconnection, data management, sensors, remote vision and control systems and artificial intelligence, state-of-the-art machine tools are real enablers of **the digital and green transformation of factories**. We are proud – said President Rosa – of how much and how our little world, mainly made up of SMEs, has contributed to the advancement of the Italian manufacturing industry, but we are aware that this development was also possible thanks to the 4.0 and 5.0 measures that supported and stimulated the market".



“In a crucial moment like that we are currently experiencing, with extremely weak domestic and foreign demands, **incentive tools measures are indispensable** to support the progressive and necessary change. Another reason is that – continued the president of UCIMU - **Germany**, our first point of reference in Europe, will soon have a plan to support and relaunch its industry”.

“If the German locomotive restarts, we - at the first wagon of this train that has never stopped until now - must be ready and remain coupled to it, in order to be able to continue working in the production chains of Made in Germany, which, leaving aside the issue of tariffs, travels on very long routes, distributing our production all over the world.”

“We ask our government for immediate action on **Transition 5.0** in the current year, in order to have an extension of its applicability beyond the deadline. But if it were not possible, we ask at least to convert the still available funds into new measures. **In this connection, we consider it is necessary to reflect, as of now, on the national policies that will have to accompany the development of the industry from 2026 onwards**”.

“Based on experience, we believe that structural measures are needed to enable companies to plan their investments with confidence, thus avoiding unsustainable work peaks for Italian manufacturers, who specialise in production to order. Indeed, all too often, SMEs risk losing orders, even important ones, because the lead time of a super-customised product like ours does not ensure delivery within the timeframe envisaged by the incentive, which benefits imports, among other things. It is substantially a double damage”.

THE ECONOMIC AND GEO-POLITICAL CONTEXT: AUTOMOTIVE/TARIFFS AND INSTABILITY

With regard to the context, **there are two big questions** that European companies must ask themselves: “What will happen or what do we want to happen to the **automotive** production Made in the EU and all its suppliers and satellite activities? And what will we do about the much-dreaded **tariff policy** that could trigger a domino effect on all areas of the world?”

“**Regarding powertrain electrification** - pointed out Riccardo Rosa – once again, we stress the need to enforce the **principle of technological neutrality**. Not least because the sustainability of this transition process must take into account not only the environmental impact, but also the economic and social consequences. As European entrepreneurs and citizens, we know very well that the interest of young people in cars is infinitely lower than that of previous generations, but we are deciding to leave our entire market to Asia and we are risking the desertification of a fundamental part of the Eurozone economy, a premise for the impoverishment of the population. This cannot happen”.

“New EU policies are needed to accompany the reconversion of plants toward different types of production. Moreover, the funds and development plans for rearmament, defence and aerospace can indeed give new impetus to the Eurozone industry, but, in these sectors, one should not improvise. Entering the galaxy of big players in these worlds means undergoing strict evaluations and certifications. The requirements often represent a significant hurdle for many small and medium-sized companies right from the start”.

“Talking about tariffs, the United States were our first export market in 2024, with more than 600 million machines sold. Our products – said **Riccardo Rosa** – are very appreciated and US factories awfully need to import machines, as their domestic production is not sufficient to meet demand. For this reason, we can assume that entry tariff barriers will not be particularly penalising for us. A more problematic issue could be the indirect effect of tariffs on products in whose supply chains we are involved”.

“On the other hand, what is extremely penalising is **uncertainty**, the real deterrent to investment in production technology, whether linked to the trade war long threatened by President Trump or, even worse, linked to instability in the Middle East”.

“All this – stated **Riccardo Rosa** – proves how geopolitics has now forcefully entered our daily lives and the activities of our enterprises. We all must get ready to learn how to read the change and interpret the events through exchange of views and dialogue with colleagues, institutions and also by relying on the representative organisations to which we belong”.

PROFESSIONAL TRAINING

“We must invest in the professional training of our staff and of young people, who are the future of our companies. State-of-the-art machines - concluded Riccardo Rosa – need people capable of managing, programming and using them. Therefore, UCIMU has strengthened, and will do so even more in the future, its commitment to UCIMU Academy, a project that concerns all the initiatives dedicated to reducing the mismatch between job demand and supply. These include the development of partnerships with high schools, universities, ITS (Higher Technological Institutes) Academy Foundations related to the world of metalworking, talent hotbeds for our factories”.

Cinisello Balsamo, 1st July 2025

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